



Opportunity Knocks



MISSISSIPPI
ASSOCIATION
OF REALTORS®

Unlock YOUR potential by taking advantage of the tools, resources, programs, products and services highlighted in this monthly bulletin distributed to Mississippi's 21 local boards of REALTORS®.

A door-opening newsletter from the Mississippi Association of REALTORS®

Sept 2010

REAL ESTATE



MISSISSIPPI
ASSOCIATION
OF REALTORS®

REIMAGINED

2010 MAR CONVENTION & EXPO
December 7-9 • Jackson

Downtown Marriott

This year's MAR Convention and EXPO will be a "can't miss" event for Mississippi REALTORS® and their guests. Don't let this opportunity to network, relax and learn pass you by!

Included in your \$179 registration fee:

- All 16 hours of required CE
- Keynote speaker Stefan Swanepoel
- Two lunches and one breakfast
- Installation gala/dance at "The South" with "Meet the Press"
- EXPO and tradeshow
- FREE Trolley Tour of Downtown Jackson

Tour your State Capitol by trolley and see urban renewal firsthand courtesy of Real Estate Solutions of Jackson and the Jackson Association of REALTORS® on Tuesday, December 7, 2010. There will be THREE one-hour tours (each limited to the first 20 people; first come, first served) leaving from the Marriott at 9am; 10am and 11am with the 11am tour stopping at noon for a Dutch treat lunch at Two-Sisters Kitchen.

For more information or to register for the MAR Convention go to msrealtors.org/ConventionEXPO.php

Hotel information for Downtown Marriott:

Guest rates: \$109 per night for a Single or Double room
Method of Reservation: Reservations for rooms should be made by individuals directly with Marriott by calling 1-800-256-9194.

What's new & now



Real Estate Professionals Receive Allocation from BP Fund

Mr. Kenneth Feinberg, the claims administrator of the BP Gulf Coast Claims Facility (GCCF) has announced a special allocation from the fund for licensed real estate professionals in the Gulf Coast region, including Mississippi. The Mississippi Association of REALTORS® has contracted with a third party professional claims adjustment firm, Indiana-based National Catastrophe Adjusters, Inc., to ensure the timely, efficient and fair processing of all claims. The fund is intended to provide **emergency payments** to licensed real estate agents and brokers for losses relative to the spill, focusing first on known losses from the May, 2010 through July, 2010 time period. No waiver of future action against BP will be required to receive these emergency payments.

Claim forms are available at www.MS.gulfreclaims.com, and a claims office has been set up at the Gulf Coast Association of REALTORS® office, 141 DeBuys Road, Gulfport, MS, 39507.

You may complete the form and submit all documentation through their Web site from the privacy and comfort of your own home or office (www.MS.gulfreclaims.com). You may also submit a claim in person at the Mississippi Real Estate Claims office at 141 DeBuys Road. For questions or to schedule an appointment to meet with a Claims Adjuster, call 800/968-4456.

FOR MISSISSIPPI CLAIMS

- In Mississippi, real estate activity in Hancock, Harrison and Jackson counties will have priority eligibility under the prescribed protocol.
- All checks will be made payable to the designated broker, as per Mississippi License Law.
- Licensees are eligible to apply for lost income for ONLY those months for which they held an active Mississippi real estate license.
- Claims for May, 2010 through October, 2010, whether paid in one check or multiple checks, are subject to an initial aggregate \$12,000 cap.
- The deadline for filing claims covering losses for the period May, 2010 through October, 2010 is November 23, 2010. For additional information on eligibility, verification, documents and other information go to www.MS.gulfreclaims.com

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Jazz up your business




Make plans to be at **NARdiGras 2010** in New Orleans this November. It's your destination for inspiration!

- Choose from over 125 education sessions—the information you get will be instrumental to your success
- Network with 20,000 real estate professionals and amp up your referral potential
- Celebrate in the renewed spirit of the Big Easy, one of America's most unique destinations

Sign up now at
REALTOR.org/Conference

Register before August 15 to take advantage of early bird savings



 NATIONAL ASSOCIATION OF REALTORS®
The Voice for Real Estate

Recent Changes to MAR Standard Forms and ZipLogix®



MAR's Standard Forms

Committee recently voted and approved the following form changes:

FORM F1: (CONTRACT FOR THE SALE AND PURCHASE OF REAL ESTATE)

- Line 1 was deleted in its entirety and the following lines were renumbered.
- Line 240 was made bold and the following was added: (E) For purposes of this contract the effective date is the date the last necessary party signs.

FORM F22: (REFERRAL AGREEMENT)

- Line 25--Referring Broker changed to Referring Company and Receiving Broker changed to Receiving Company
- Line 27--Broker and Broker's Affiliated Salesperson were removed from both locations
- Line 27--Referring Broker and Receiving Broker were added

Go to msrealtors.org/StandardForms.php to access the updated forms.

Upcoming Lunch & Learn

October 20, Noon – 1:00 p.m.



Huddle up to hear the 2010 NAR President's perspective
Vicki Cox Golder, 2010 NAR President



Golder

Save the date to be present to greet our current NAR President as she shares with us her state-of-the-association report. Golder offers a rare opportunity to share with Mississippi REALTORS® her insight and vision for 2010. Don't be left out of this exciting and well-attended virtual visit.

REALTOR® SAFETY MONTH

Knowledge awareness empowerment

Join in the annual observance of REALTOR® Safety Month — September, 2010.

Make a year-round commitment to safety — go online to www.REALTOR.org/Safety for tips you can use **24/HRS:7/WK:365/YR.**



REALTOR® Safety is part of NAR's Right Tools, Right Now initiative including over 400 products and services FREE or AT-COST

www.REALTOR.org/Safety



Upcoming classroom opportunities from the Mississippi REALTOR® Institute

Learn from the best by taking advantage of upcoming MRI continuing education and licensing classes.

Agency Law	9/8/2010	9:00 AM	Jackson
License Law	9/8/2010	2:00 PM	Jackson
Contract Law	9/8/2010	4:00 PM	Jackson
Property Management/Residential Agent	9/9/2010	9:00 AM	Jackson
Technology Tour/Real Estate Professionals	9/9/2010	2:00 PM	Jackson
Property Management/Residential Agent	9/10/2010	9:00 AM	Gulfport
Salesperson Pre-License	9/13/2010	9:00 AM	Jackson
License Law	9/15/2010	1:00 PM	Greenville
Contract Law	9/15/2010	3:00 PM	Greenville
GRI II Broker A Pre-License	9/20/2010	9:00 AM	Gulfport
State Exam Review	9/22/2010	9:00 AM	Jackson
GRI I - Rookie Boot Camp (Salesperson Post-License)	9/27/2010	9:00 AM	Gulfport
Property Management/Residential Agent	9/28/2010	1:00 PM	Meridian

Online pre-licensing, post-licensing, required and elective courses also available at www.realtorinstitute.org or call Brinda Boutwell at 1-800-747-1103. To register visit www.realtorinstitute.org